

CONCORD PRODUCTS DESIGN POLICY:

- A. CONCORD PROVIDES AT NO COST THE INITIAL DRAWING & (1) SUBSEQUENT REVISION. (3) REVISIONS ARE PROVIDED FOR PREFERRED DEALERS.
- B. DESIGN CRITERIA MUST ACCOMPANY THE REQUEST (EXAMPLE: SKETCH). IN OTHER WORDS, PROVIDING A DRAWING OF AN EMPTY SPACE, AND REQUESTING "FIT AS MANY AS POSSIBLE" IS CONSIDERED BILLABLE DESIGN.
- C. ALL PROJECTS INVOLVING UTILIZATION OF EXISTING PRODUCT IS CONSIDERED BILLABLE.
- D. ALL REVISIONS AFTER 1st REVISION ARE CONSIDERED BILLABLE (3 FOR PREFERRED DEALERS).
- E. A PURCHASE ORDER MUST ACCOMPANY ALL BILLABLE DESIGN DESCRIBED ABOVE BEFORE PROCEEDING. AN ESTIMATE OF BILLABLE HOURS WILL BE PROVIDED UPON REQUEST.